



REVIEW

AUGUST 2026



Christina McGinley Announced as South Central Member of the Year!

By Andrea Bogard

Our 2025-2026 "Andrea Bogard Member of the Year" award is presented to Christina McGinley! Christy joined our chapter in May 2023 and immediately volunteered to take a leadership role in our chapter.

In Fiscal year 2024-2025 she served as an assistant committee member and this past year has served as our Professional Development Chairperson – one of the most challenging positions on our board. Additionally she organized a Member Directory for us with each person being contacted for content, a picture, logo, etc. She volunteered to post on our chapter's Facebook page with updates and information for the members of our Facebook group. She continues to serve as our Social Media chairperson.

I would describe Christy as sincere, diligent, and thoughtful. Sometimes you have to ask members to serve. Other times someone steps up on her own and volunteers and that describes Christy.

Congratulations, Christy, for being voted by our membership as our 2025-2026 Member of the Year and thank you for your dedicated service to our chapter.



What's Up Next:

Aug 13
5 Hour CE Day
and Lunch
Scottsburg, IN

August Donation:
Cereal

September 11
Remembrance
Gathering
Columbus, IN
with chapter
meeting to follow
(note this is a
Friday)

REGISTER
NOW!

5 HOURS OF CE FREE
FOR MEMBERS!
THURSDAY, AUGUST 13

NABIP

2026 Pacesetter Award

From The President's Corner

A Minute with our NEW Chapter President, Libertie Villalpando

Last month I shared the theme that would define our year: Engage. Advocate. Excel. I am here to tell you that this chapter did not wait long to start living it. We are off to a strong start on the advocacy front. Elizabeth Sorg represented our chapter at the NABIP National Convention in Atlantic City as our delegate, even presenting our PAC Administration contribution on our behalf. Elizabeth showed up for this chapter on a national stage, and I am so proud and grateful for everything she brought to that experience.

While Elizabeth was advocating for us at the national level, we were busy here at home as well. Our legislative committee has officially met and set a schedule for the months ahead and goals for the chapter and state.

We are also growing, as our chapter welcomed two new members - Tony Casper and Daniel Smith!

Many of you also received my recent note about the NABIP national dues increase, which was voted on and approved at the Annual Convention this past June. I know a dues increase is never welcome news, and I want to say how much I appreciate the grace and commitment you all showed in response. Your dedication to this chapter and this profession is something I do not take for granted. It is a reminder every day of why this work matters.

Please mark your calendars for two great opportunities coming up. On August 5th at 9:00 AM, join us for the Region 3 Leadership Connect. It is a wonderful chance to connect with others from across our region and hear what is happening beyond our own chapter walls. It is not just for board members, anyone is welcome to hop on the zoom call! Then on August 13, we will host our 5-Hour CE Day right here in Scottsburg. Registration details are on the way, so keep an eye on your inbox.

Thank you for everything you do for this chapter. I am honored to lead this group and grateful every single day for your continued commitment.



Libertie Villalpando

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South Central's Summer Catch



Communications Chair Kaitlynn Loy and her family go back to visit their hometown in the Florida Keys each year. Her son Deacon, 10, is shown here with a Mahi he caught and a Tarpon he got to feed. Kaitlynn's family caught a total of 23 different species of fish on their 10 day trip.

Life can't be all insurance and work! Just ask Scott Allman, South Central's Legislative Chairman! Scott recently went fishing with his brothers off the coast of Washington State and caught this Salmon.

South Central Indiana NABIP Board

JULY 2026 – JUNE 2027



President

Libertie Villalpando



Immediate Past President

Jessica Croquart



President Elect

Larry Mayfield



Secretary

Jessica Croquart



Treasurer

Andrea Bogard



Legislative

Scott Allman



Communications

Kaitlynn Loy



NABIP/Pac

Ky Yarling



ISAHU-Pac

Charlie Mayberry



**Awards/
Vanguard**

Jessica Croquart



Membership

Elizabeth Sorg



Retention

Greg Allen



Media Relations

Laura D'Antoni



Social Media

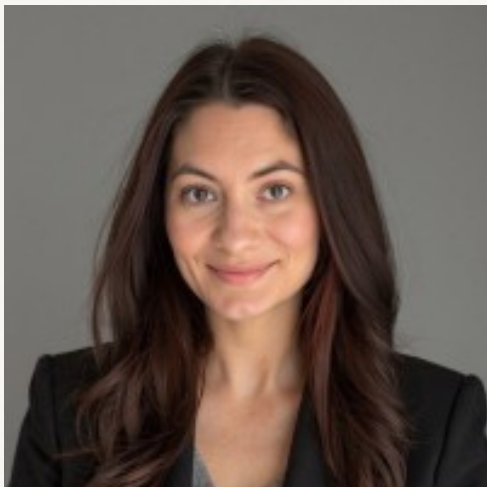
Christy McGinley



Professional Development

Charlie Mayberry & Laura D'Antoni

NABIP
SOUTH CENTRAL
INDIANA CHAPTER



*Libertie
Villalpando*

PRESIDENT

“

Engage. Advocate. Excel.

Strengthening our chapter
and supporting independent
agents so we can better
serve our clients and
our communities.



BOARD MEMBER PROFILE

South Central Indiana NABIP



What positions of leadership have you held in our chapter?

Before stepping into the presidency,
I served as the Membership Chair.



What made you pick your current role?

Honestly, it picked me as much as I picked it! But on a serious
note, I wanted to help strengthen our local chapter and
ensure independent agents have a voice.



What is your main sales focus within your practice?

Medicare is the heart of what I do but I also work with
supplemental products that fill the gaps, like short term care
and hospital indemnity, life insurance, etc.



**Who is responsible for recruiting or inviting you to our
South Central Chapter resulting in membership?**

Dana Loy through Heritage Insurance & Investments.



**If you could describe our chapter in one word,
what would it be?**

Intentional.

Everything we do, from advocacy to education to how we show
up for each other, is done with purpose.



In your role as President this year, what are your goals?

My goals come straight from our theme.

Engage: grow our membership and get more agents to the table.

Advocate: keep building relationships with our state and
federal legislators so the voices of agents and the people
we serve are heard.

Excel: give our members real tools and education so they
can serve their clients at the highest level.



**If you could spend time in one place in the world,
where would it be?**

Belize, with my family!



What is the biggest award or honor you've received?

Being named NABIP Member of the Year. It meant so much
because it came from an organization and a community
of professionals I deeply respect.



Why do you do what you do?

Because behind every enrollment is a real person who is trying
to make sense of a system that wasn't built to be simple. My
clients are grandparents, neighbors, church family, and the
people I see at the grocery store. Their trust matters to me,
and it's why I'll never stop advocating for them.



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Mission Statement: To prepare our members to best serve their communities and represent our industry through education, shared experiences, and motivation



NABIP/South
Central Chapter
Website:
NABIPSCI.org



NABIP South
Central
Indiana Chapter

All financial records are available for review. Contact Andrea Bogard, Treasurer, at ABogardInsurance@yahoo.com. Copies of the By-Laws are available. Contact Jessica Croquart, Secretary, at Jessica.Croquart@SIHO.org

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AUGUST MEMBER ANNIVERSARIES

Larry Mayfield 21 years!!



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August Charity of Choice



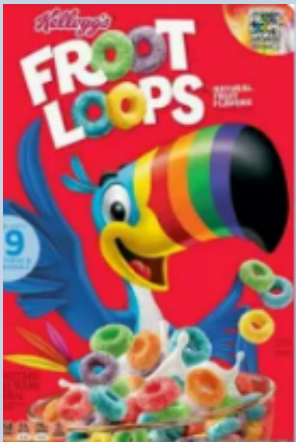
National Alliance on Mental Illness

The National Alliance on Mental Illness (NAMI) is the nation's largest grassroots mental health organization dedicated to building better lives for the millions of Americans affected by mental illness.

AUGUST 13 CE DAY

5 HOURS, FREE FOR MEMBERS
\$20 FOR NON-NABIP MEMBERS

Donation: CEREAL



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MEDICARE PLANNING, SERVICE, MANAGEMENT

Annual Convention Recap

By Elizabeth Sorg

Attending the NABIP Annual Convention was an invaluable opportunity to connect with fellow benefits and insurance professionals from across the country. One of the greatest takeaways was the opportunity to network with peers, exchange ideas, discuss industry challenges, and learn from the experiences of others. These relationships strengthen our profession and provide new perspectives that ultimately benefit the clients and communities we serve.

The convention also provided timely education on the ever-changing healthcare landscape. Sessions covered important topics including Medicare updates, healthcare policy, regulatory changes, emerging technologies, and market trends. Staying informed on these developments is essential for ensuring we continue to provide accurate guidance and effective solutions in an increasingly complex industry.

It was awesome to be a part in the Parade of Checks and to walk the stage for graduating the Leadership Academy. It gave me the opportunity to dive in and become more involved in the resources and traditions of our Association.

Advocacy remains at the heart of NABIP's mission, and the convention reinforced the importance of our collective voice in shaping healthcare policy. By working together and engaging with lawmakers and industry leaders, we help ensure that agents, brokers, and the consumers we represent have a seat at the table. I left the convention with new knowledge, valuable connections, and a renewed commitment to advancing our profession through education, collaboration, and advocacy.

NABIP Annual
Convention
June 2026
Atlantic City, NJ



Bob Herbst
Broker Manager
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Jess & Sandra Carrasquillo
(co-founders)

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Vote to Increase Membership Dues Passed at Convention

By Libertie Villalpando

During the June 2026 NABIP Annual Convention in Atlantic City, members voted to approve the proposed national dues increase.

“Beginning January 1, 2027, national dues will increase by \$100 per year as a one time adjustment. This replaces the previously scheduled \$8 increase for 2027. The increase works out to about \$8.33 per month and is an investment in the future of our association. Members will see this adjustment when their membership comes up for renewal in 2027. It will not take effect for everyone on January 1.”

This investment will help support stronger federal and state advocacy efforts on behalf of agents, brokers, and consumers. It will also allow NABIP to improve member engagement, modernize technology, provide more support for local chapters, and continue investing in education, communication, and resources for members.

As your South Central Indiana Chapter President, I wanted to share my own thoughts.

I know nobody gets excited about dues increasing. I don't either. But it has been a long time since we've had a significant increase, and our technology has simply not kept pace with where we need to be. If we want NABIP to continue growing, serving our members well, and fighting for our profession, we have to make investments that keep us moving forward.

I've been a NABIP member since October 2023, and I can honestly say my membership has been worth it. I've seen firsthand the difference our advocacy makes with legislators. My continuing education is covered every renewal cycle, and I've learned so much from other agents who are willing to share their knowledge and experiences. One of my favorite things about NABIP is that we're all working toward the same goal of serving our clients and protecting our industry.

Even if you aren't able to attend every local meeting, there is so much happening behind the scenes. NABIP is constantly advocating for our profession and our clients, and that work matters now more than ever.

Thank you for your continued support of NABIP and our South Central Indiana Chapter. I truly appreciate your membership, and I'm excited about what the future holds. If you ever have questions or would like to talk more about the dues increase, please don't hesitate to reach out.



**REGISTER
FOR CE DAY**

NABIP/ South Central Indiana Chapter's Annual C.E. Day 2026



MID-AMERICA
science park

Thursday, August 13th

821 S. Lake Road, Rm# 126
Scottsburg, Indiana 47170

Registration Fees (5 credit hours of Continuing Education)

NABIP members: a box of cereal*

Non-NABIP members: \$20+ a box of cereal*

Lunch is included at no additional cost

8:15 - 8:30 Networking & Coffee

8:30 - 8:55 South Central Information & Legislative Updates (all welcome)

9:00 - 10:00 "Avoiding PBM Chaos" (#47463) (1 hr. credit, presented by Eric Barker, True Rx)

10:00 - 11:00 "GLP-1 Coverage – Should Employers Cover GLP-1's?" (#47460)

(1 hr. credit, presented by Eric Barker, True Rx)

11:00 – 12:00 "Master the Life Insurance Provisions and Policy Options Every Insurance Professional Should Know" (#45378) 1 of 3 hrs. continuing at 1:00

(3 hrs. credit, presented by Larry Bassett, Pathfinders)

12:00 - 1:00 Lunch Break

1:00 – 3:00 "Master the Life Insurance Provisions . . ."
2 of 3 hrs. concluding at 3:00

3:00 DISMISSAL

Registration

Name _____

Company _____

Email _____ Address _____

National Producer # (NPN) _____ IN License # _____

Amount Owed/ Enclosed \$ _____

You must register no later than Monday, August 10th.

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*all cereal donated to the Scott County Clearing House

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